

**BEHAVIOURAL DIMENSIONS**

STEPS	RANK	DIMENSIONS	RATE
1	1	Single most important DELIVERING	
2	2	Second most important INITIATING	
5	3	Very important INNOVATING	
7	4	Important EVALUATING	
8	5	Remaining dimension FOCUSING	
6	6	Least beneficial dimension FINISHING	
4	7	Next most likely to undermine CO-ORDINATING	
3	8	Most likely to undermine SUPPORTING	

**WORK APTITUDES**

STEPS	RANK	DIMENSIONS	RATE
1	1	Single most important COMPETITIVE & ENTREPRENEURIAL	
2	2	Second most important OUTGOING & EXPRESSIVE	
5	3	Very important ORDERLY & EFFICIENT	
7	4	Important MATHEMATICAL & LOGICAL	
8	5	Remaining work aptitude CREATIVE & ARTISTIC	
6	6	Least beneficial work aptitude SOCIAL & EMPATHETIC	
4	7	Next most likely to undermine INVESTIGATIVE & ANALYTICAL	
3	8	Most likely to undermine PRACTICAL & MECHANICAL	

**CORE TRAITS**

STEPS	RANK	DIMENSIONS	RATE
1	1	Single most important SELF-MOTIVATION	
2	2	Second most important RELATIONSHIP MANAGEMENT	
5	3	Important DECISIVENESS	
6	4	Remaining core trait CONSCIENTIOUSNESS	
4	5	Least beneficial core trait EMOTIONAL STABILITY	
3	6	Most likely to undermine FLEXIBILITY	